

### **APPLICATION AND AGREEMENT**

CORPORATE PARTNER INFORMATION	
PRIMARY CONTACT	TITLE
COMPANY	
ADDRESS	
CITY/STATE/ZIP	
CONTACT DIRECT PHONE	EMAIL
COMPANY PHONE	WEBSITE
Select one: CORPORATE PARTNER (US \$17,000 ANNUALLY)	■ PREMIUM CORPORATE PARTNER (US \$35,000 ANNUALLY)
MARKETING CONTACT DETAILS	
NAME	TITLE
EMAIL	
LINK ADDRESS FOR YOUR CORPORATE LOGO ON THE AABB WEBSITE	
WHICH SOCIAL MEDIA PLATFORMS DOES YOUR ORGANIZATION ACTIVELY (select all that apply, and include usernames/profile links where applicable)	/ USE?
☐ TWITTER/X	FACEBOOK
LINKEDIN	☐ INSTAGRAM
IN ADDITION TO THE ABOVE PRIMARY CONTACT, THREE MORE AABB INDIVIDU	AL MEMBERSHIPS ARE INCLUDED WITH YOUR PARTNERSHIP. (FOUR TOTAL)
1 NAME	TITLE
ADDRESS	
CITY/STATE/ZIP	
EMAIL	PHONE
2 NAME	TITLE
ADDRESS	
CITY/STATE/ZIP	
EMAIL	PHONE
3 NAME	TITLE
ADDRESS	
CITY/STATE/ZIP	
EMAIL	PHONE
	APPLICATION AND AGREEMENT ON BEHALF OF CORPORATE PARTNER. I FURTHER
EMAIL  BY SIGNING BELOW, I ACKNOWLEDGE THAT I AM AUTHORIZED TO ENTER INTO THIS ACKNOWLEDGE THAT I HAVE READ THE BENEFITS, TERMS AND CONDITIONS PROVIDED.	APPLICATION AND AGREEMENT ON BEHALF OF CORPORATE PARTNER. I FURTHER

## **BENEFITS, TERMS AND CONDITIONS**

### **BENEFITS OF THE CORPORATE PARTNER PROGRAM**

**Dedicated AABB Account Executive:** Contact information to be provided within five (5) business days of Application and Agreement execution.

**Individual AABB memberships:** Up to four individual AABB memberships, which shall be co-termed with the Term of this Application and Agreement individual memberships are assigned at the discretion of the Corporate Partner and shall be effective for the term of this agreement. One of the four memberships will be provided to the Primary Contact listed on this Application and Agreement.

**Use of AABB Corporate Partner logo:** In accordance with the AABB Logo Usage Guidelines.

**Yearly meeting with AABB Board of Directors:** Up to three (3) participants invited to meet exclusively in person with the AABB Board of Directors and executive team, to discuss leading issues and topics affecting the industry and your business.

Access to Ask-an-AABB Expert: Inquiries for expert guidance (e.g., Standards, Regulatory, etc. provided by AABB staff) will be provided via email, video or phone call, or in-person meeting. Such inquiries shall be submitted to the dedicated AABB Account Executive. Inquiries shall not exceed two per month per Corporate Partner or a staff time commitment not to exceed one hour per month. Corporate Partner shall be provided the opportunity to engage AABB Consulting Services if the Corporate Partner's needs exceed these allocations.

**Recognition of Corporate Partners:** AABB shall recognize all Corporate Partners twice-annually in *AABB News* and *TRANSFUSION* journal. Corporate Partners shall be recognized on a year-round basis on the AABB website, in the AABB Supplier Guide, and in a printed insert that will accompany all shipments of AABB products sold on the AABB Store (specifically those that are physically shipped from the AABB fulfillment vendor). The Corporate Partner logo on the AABB website shall link to the Corporate Partner website as provided in this Application and Agreement.

#### AABB Strategic Selection (choice of one of the following):

- AABB Standards Compliant Product Program: Corporate Partners may submit, at no charge, one product for review in the AABB Standards Compliant Products Program, in accordance with the terms and conditions of that program. Participation in the Corporate Partner Program or submission of a product for review does not impact the product's likelihood of being approved.
- Science & Innovation Forum: Corporate Partners may elect to host an AABB Sponsored Science & Innovation forum for the discounted price of \$15,000.
   This offer cannot be combined with another discount.
- Marketing Opportunities: Corporate Partner can choose between 2 x 4-week ads in AABB Weekly Report or 1 premium CellSource edition sponsorship, which includes the sponsor's logo and sponsorship message + partnership on one piece of edition content.

**Sponsored Education:** Corporate Partners may contract for Science & Innovation Forum(s) at a Corporate Partner discounted rate during the term of this Application and Agreement.

#### **Discounted AABB Products:**

- Workforce Development Packages: Corporate Partners will receive a discount on bulk purchases of 4 or more courses, certificates, or credentialing programs.
   The bulk order must be comprised of multiple orders of the same program.
- Publications: Corporate Partners will receive a discount on bulk purchases of 10 or more AABB publications. The bulk order must be comprised of multiple orders of the same publication.

Consulting Services: Corporate Partners will receive a complementary one-hour virtual consultation with the AABB Director of Consulting Services, which shall be coordinated through the AABB Account Manager. Corporate Partners will receive a discount on all contracted Consulting Services SOWs based on their membership tier during the term of this Application and Agreement.

#### Foundation:

- Recognized as a supporter of the Foundation.
- Two invitations to the Foundation reception at the AABB Annual Meeting.

#### **AABB Annual Meeting**

- Recognition (with logos) on walk-in slide at the General Session and before each approved educational session.
- 17 or 35 AABB Annual Meeting exhibitor priority points for use in booking exhibit space for General tier and Premium tier partners, respectively. Priority points will be allocated to the next calendar year's Annual Meeting.
- Recognition in the AABB Annual Meeting App and in AABB Central, with special signage at the Corporate Partner's exhibit booth.
- Attendees from Corporate Partner company shall be provided with exclusive ribbons for their attendee badges.
- Access to a VIP Lounge and private meeting room for 1:1 meetings with clients at Annual Meeting.
- Corporate Partner rate for exhibit booth fees, as outlined in the exhibitor prospectus.
- One full complimentary Annual Meeting Registration for Corporate Partner contact.
- Optional: Support students and professionals by Contributing to the Corporate Annual Raffle for Education (CARE).

# ADDITIONAL BENEFITS OF THE AABB PREMIUM CORPORATE PARTNER PROGRAM

**Corporate Profile:** AABB communications staff shall coordinate with Corporate Partner contact to interview a designated individual at Corporate Partner. A corporate profile article will be published in *AABB News*, and promoted on the AABB website, *AABB Weekly Report* newsletter, and AABB social media. The timing of the article shall be at the sole discretion of AABB.

**Corporate Speaker Request:** Corporate Partner may request that an AABB staff speaker present at one virtual event hosted by Corporate Partner. Timing and personnel for such event shall be mutually agreed upon by both parties. If the Corporate Partner would like the AABB presenter in person, Corporate Partner would be responsible for all expenses incurred for AABB presenter.

**Sponsored Education:** Corporate Partners may contract for, at no charge, one (1) virtual Science and Innovation Forum to be offered within the annual contract term, in accordance with the terms and conditions of those programs. Additional Science & Innovation Forum(s) can be contracted at a Corporate Partner discounted rate during the term of this Application and Agreement.

**AABB Annual Meeting President's Reception:** Two tickets to the President's Reception at the AABB Annual Meeting.

## TERMS AND CONDITIONS OF THE CORPORATE PARTNER PROGRAM

Participants in the Corporate Partner Program shall be invoiced upon execution of this Application and Agreement and partner benefits shall commence at that time. The invoice shall be due upon receipt. Benefits including the individual memberships shall continue for one year and will automatically renew each year unless terminated by either party. A 30-day notice is required for termination of agreement. Individual memberships are assigned at the discretion of the Corporate Partner and shall be effective for the term of this agreement.

AABB shall use all reasonable means to fulfill the benefits of the Corporate Partner program. In the event that activities are canceled (e.g., in the instance of a virtual Annual Meeting), AABB reserves the right to cancel such events in its sole discretion. No pro rata refund of annual Corporate Partner fees will be provided.

Responsibilities of Corporate Partner: By providing individual memberships to Corporate Partner employees, the Corporate Partner agrees to provide identified individuals a link to the **AABB Code of Ethics and Bylaws**. The individual members pledge to foster and advance the principles and objectives of the Association and to abide by its Code of Ethics and Bylaws.